



Executive Recruitment

The recruitment of senior management positions is complex, sensitive and crucial to the ongoing success of your business.

We offer a choice of strategies to reach both passive and active candidates which include:

Targeted Search: Our in-house research function maps specific areas of the market place, focusing on people in equivalent roles as well as highly regarded "2IC's". This search process has been very successful, particularly as the market has become tighter for candidates at this level of recruitment.

Advertising Selection: We offer a combination of display advertising in print media such as the *Australian Financial Review* and online Executive advertising. This approach ensures we reach a wide audience of high calibre candidates.

Database Search: Our database is a result of our extensive network of people in the Wealth Management industry. The continual update and growth of this tool enables us to target specific people appropriate to your recruitment objectives.

Multisourcing Approach: By utilising a combination of the above strategies, we tailor a multi-sourcing approach, resulting in the successful placements of quality executives for your business.

Assignments are either based on a contingent or retained agreement, depending on the sourcing strategy appropriate for the position.

Successful Assignments Include:

Head of Distribution

Director, Retail Sales

National Sales Manager

Executive General Manager, Financial Services

Head of Product

Executive Director, Private Wealth

Head of Risk

COO

CEO

Strategy Heads

Regional Managers

Need More Info?

If you would like more information or would like to talk to one of our advisers please contact us on:

p. 02 9221 0460

f. 02 9221 0469

e. info@godfreygroup.com.au

w. www.godfreygroup.com.au

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